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Agile Manager I Hierarchy Listing - Netscape

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Bookmarks Location http://psdemo.cinteractive.com/agility0005/arm/goals_sorted.jsp

Goals

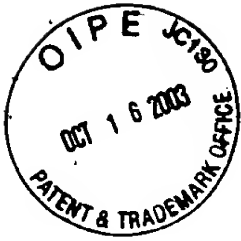
[Select] Plan Administrator

View All Goals Show Columns for: Priority

	Cost	Payback	Priority	Due
<u>Expand business with most profitable customers</u>	125,000	16,750,000	5	17w
<u>implement GSTP by yearend</u>	150,000	10,000,000	5	34w
<u>Build an Internet savvy design and install team</u>	1,000,000	5,000,000	4	-5w
<u>Deepen relationships with high net worth clients</u>	750,000	5,000,000	5	6w
<u>Develop a web-based customer self service strategy</u>	450,000	2,800,000	4	21w
<u>Reduce Breakeven on New Business</u>	10,000	2,500,000	4	8w
<u>Implement self service account maintenance</u>	65,000	2,000,000	4	1w
<u>Increase our technology R&D capability</u>	555,555	2,000,000	5	34w
<u>Revisit our product pricing strategy</u>	20,000	1,500,000	5	6w
<u>Achieve a 20% ROI</u>	250,000	1,250,000	5	34w
<u>Implement highly scalable and efficient processes</u>	450,000	1,250,000	5	30w
<u>Increase auto adjudication rates</u>	1,000,000	1,250,000	5	86w
<u>Develop an RFP for professional services support</u>	250,000	1,000,000	5	-3w
<u>Recruit and hire world class industry talent</u>	250,000	1,000,000	5	34w
<u>Select an E-commerce consulting firm</u>	300,000	1,000,000	4	4w
<u>Ask clients about our perceived competencies</u>	10,000	500,000	5	1w
<u>Reduce product development cycle by 6 months</u>	250,000	500,000	4	17w
<u>Have profitable products for every segment</u>	75,000	250,000	5	34w
<u>Resell our back office processing capabilities</u>	50,000	250,000	4	21w
<u>Reduce our AR to under 60 days</u>	5,000	150,000	5	8w

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Fig. 19



Goals ▷ Administrator

[Select] ▼

View Contributing Goals Show Columns for: Domain ▼

<u>Expand business with most profitable customers</u>	<u>Cost</u>	<u>Payback</u>	<u>Priority</u>	<u>Due</u>
<u>Customers</u>				
<u>Relationships</u>				
Deepen relationships with high net worth clients	750,000	5,000,000	5	6w
<u>Products</u>				
Have profitable products for every segment	75,000	250,000	5	33w
Top Goal Total:	\$825,000.00	\$5,250,000.00		

Agile Manager

Fig. 22